

## Exploring Collective Impact Initiatives Evaluation Features, Opportunities and Challenges

Liz Weaver, Co-CEO, Tamarack Institute  
[liz@tamarackcommunity.ca](mailto:liz@tamarackcommunity.ca)



1

## Gratitude & Acknowledgement

We begin this workshop by acknowledging that we are meeting on Indigenous land. As settlers, we are grateful for the opportunity to meet and we thank all the generations of Indigenous peoples who have taken care of this land.

As settlers, this recognition of the contributions and historic importance of Indigenous peoples must be clearly and overtly connected to our collective commitment to make the promise and the challenge of Truth and Reconciliation real in our communities.



2



Liz Weaver  
Co-CEO, Tamarack Institute



3



In the Tamarack **Learning Centre** we support our learners in the **five interconnected practices** that we believe lead to impactful **community change**.



In **Vibrant Communities** we support **cities and local leaders** to implement large-scale change initiatives to **reduce poverty** and **deepen community**.

4

## Check In Conversation

In the chat box, write a **word** or a **phrase** that comes to mind when you think about **collective impact, data or shared measurement**



5

## Today's Agenda

- **An Overview of the Collective Impact Framework**
- **How Data and Shared Measurement Influence the CI Framework**
- **The Opportunities and Challenges of Evaluating Collective Impact**



6

## Collective Impact

**“Collective Impact** is the commitment of a group of important actors from different sectors to a common agenda for solving a specific social problem, using a structured form of collaboration.”

Kania and Kramer (2011) Collective Impact.  
Stanford Social Innovation Review



7

## Pre-Conditions of Collective Impact

- Influential Champion(s)
- **Urgency of issue**
- Adequate Resources



8

## 5 CONDITIONS OF COLLECTIVE IMPACT

**Common Agenda**

All participants have a **shared vision for change** including a common understanding of the problem and a joint approach to solving it through agreed upon actions

**Diverse Voices \* Responsive \* Community Aspiration**

**Shared Measurement**

**Collecting data and measuring results consistently** across all participants ensures efforts remain aligned and participants hold each other accountable

**Exploring \* Alignment \* Tracking Progress \* Results**

**Mutually Reinforcing Activities**

Participant activities must be **differentiated while still being coordinated** through a mutually reinforcing plan of action

**Weaving \* System \* Supportive \* Centered**

**Continuous Communication**

**Consistent and open communication** is needed across the many players to build trust, assure mutual objectives, and appreciate common motivation

**Trust \* Transparency \* Ongoing \* Engagement**

**Backbone Support**

Creating and managing collective impact requires a dedicated staff and a specific set of skills to **serve as the backbone for the entire initiative and coordinate participating organizations and agencies**

**Facilitate \* Convener \* Coordinate \* Movement**

Source: FSG

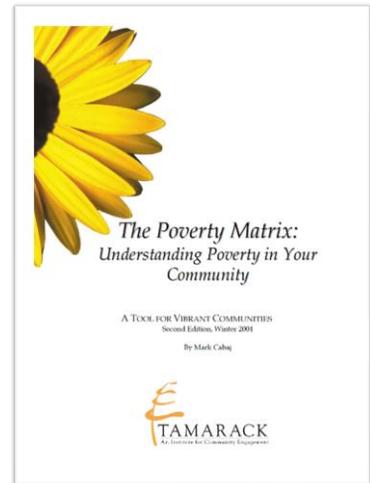
9

Data: An Essential Ingredient for Collective Impact

10

## Data Informs the Common Agenda

- Focus on the key data points related to your issue
- Look at the trends over time – has the gap increase or decreased over the last 3 to 5 years?
- Consider the impact the data is having on programs and services – are partners aware of the data, the trends, what this means?
- Consider the community connection to the current data



11

## Community Data Sources to inform the Common Agenda

- Census Data – watch for the lag time and recency
- Annie E Casey Foundation – Kids Count Data - <https://datacenter.kidscount.org/topics>
- Municipal and Organizational Data Reports – how accessible are these? Who publishes, are they willing to share?
- Local Media and Social Sources
- Funding priorities of local funders
- Partner States or Communities – do they have data that is useful?
- Other sources?



12

## Example: Using Data to Build your Plan on a Page

- Reviewed 70 community data sources
- Used data to define their impact statements
- Data drives forward their collective efforts



13

## Making the Data Come Alive: Data Reflection Tools

- Urban Institute – [Data Walks](#)
- Tamarack Institute – [Hosting a Data Walks Tool](#)
- Forum for Youth Investment - [Mapping Moving Trains](#)
- Other Data Reflection Tools?



14

# Shared Measurement



15

## From Idea to Impact: Using Data to Drive Change

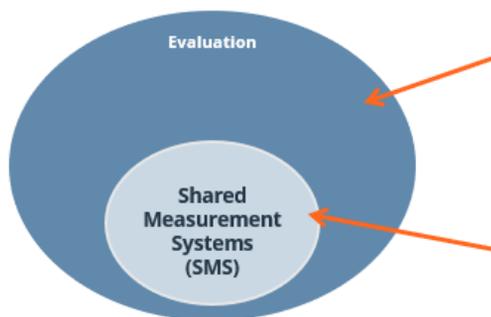


*"My question is: Are we making an impact?"*



16

## Shared Measurement and Evaluation



**Evaluation** refers to a range of activities that involve the planned, purposeful, and systematic collection of information about the activities, characteristics, and outcomes of a CI initiative

**Shared measurement systems (SMS)** use a common set of indicators to monitor an initiative's performance and track its progress toward goals



17

## Evaluating Collective Impact – 4 Aspects to Evaluate

**1** | The initiative's **context**

- For example...**
- Community culture and history
  - Demographic and socio-economic conditions
  - Political context
  - Economic factors

**2** | The CI **initiative** itself

- ...the effectiveness of*
- The five core elements of collective impact
  - The initiative's capacity
  - The initiative's learning culture

**3** | The **systems** targeted by the initiative

- ...changes in:*
- Individuals' behavior
  - Funding flows
  - Cultural norms
  - Policies

**4** | The initiative's **impact**

- ...changes in:*
- Population-level outcomes
  - The initiative's (or community's) capacity for problem-solving



Source: FSG – Collective Impact Forum

18

### Shared Measurement asks the questions:

- What progress are we making?
- How does this information help us make better decisions?

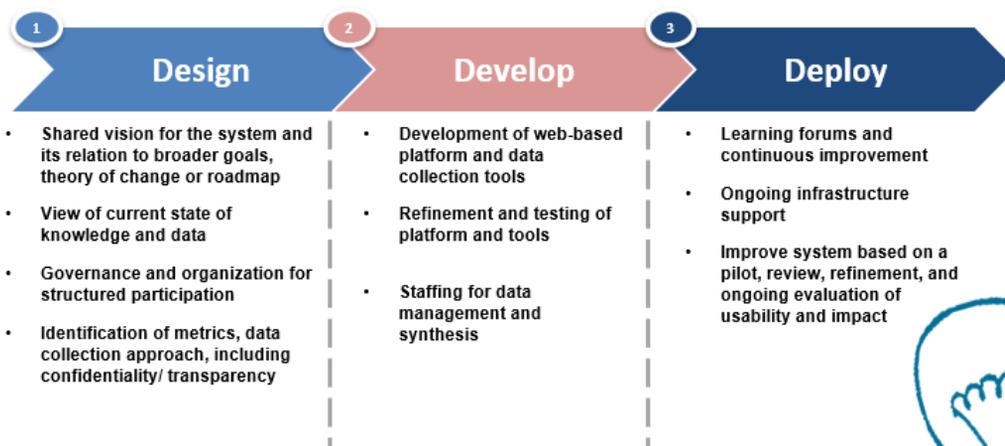
### Shared Measurement is NOT:

- Meant to measure the impact of a single organization or intervention
- Simple data collection
- Focused only (or mostly) on programmatic measures
- Meant to be punitive
- Meant to foster competition
- A once-a-year report
- A retrospective evaluation



19

### Phases of Developing a Shared Measurement Approach



Source: FSG Analysis



20

### Design Phase of Shared Measurement

1. Define Common Agenda
2. Set Criteria for an Evaluation and Learning Process
3. Establish an Evaluation Working Group
4. Conduct Due Diligence – leverage what is already being measured
5. Select Metrics – no more than 10-15!
6. Vet With and Engage Stakeholders



21

### Building Learning into Shared Measurement

1. Form Shared Measurement Learning Teams
2. Review Data Being Tracked
3. Discuss Challenges and Successes of Work
4. Identify Areas for Improvement / Testing in Work
5. Test Changes in Implementing Activities
6. Implement Changes More Broadly
7. Spread Changes Across the Initiative



22

### Considering Shared Measurement Indicators

- **Valid measure** linked to ultimate goal and/or sub-goals
- Easily **understandable** to local stakeholders
- Produced by **trusted source**
- **Comparable** across different groups ie. School districts
- **Affordable** to gather and report
- **Available** consistently over time, be recent, and easily disaggregated by geography
- Able to be **disaggregated** by ethnicity, gender or other relevant criteria
- **Trend data** should be provided over at least 3-year period
- Be influenced to significant degree by **local action**, and be useful in daily work of working groups

23

### Shared Measurement Lessons

- Start measuring from the beginning - don't let perfect be the enemy of the good
- Provide sufficient financial and logistical support for shared measurement and evaluation – it's worth it!
- Technology is secondary
- Be inclusive – the process of getting a broad set of partners to jointly identify shared measures is as important as the measures themselves
- Shared measurement alone is not sufficient – be intentional about continuous learning, and improving the system itself

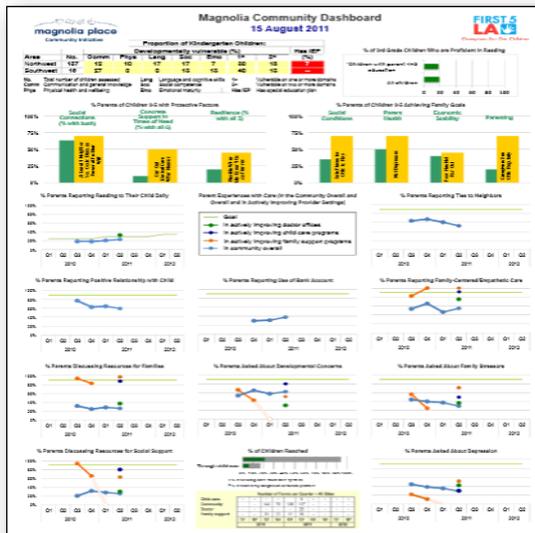
24

# Shared Measurement Examples



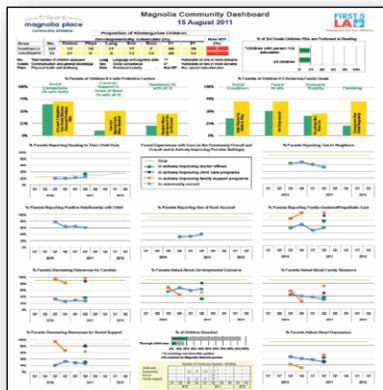
25

## Magnolia Place Community Initiative – Los Angeles



26

## Magnolia Place



### Set SMART aims for the improvement:

- Specific
- Measurable
- Action oriented
- Realistic
- Timely

### Three levels of change:

1. System
2. Across organizations
3. Individual organizations



27

## Magnolia Place's Lessons

- 1 Real Time Data and Learning
- 2 Structure for Learning
- 3 Motivation and Engagement for Change
- 4 Strategic Alignment

- Real time nature of data provides a way to test hypotheses and learn what is working/not working and why
- Model for Improvement provides useful discipline; partners attend meetings to receive access to data and gain coaching support
- Tapping into partners' knowledge, expertise, and creativity
- Individual and group engagement on shared measures enables greater system functionality and alignment



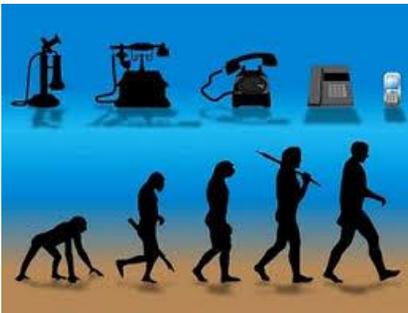
28

## Six Simple Rules for Evaluating Collective Impact



29

## Challenge: Evolving Strategy



- Traditional evaluation works best when people work with clear goals, well developed theories of change and fixed measures of success - and keep these stable over time.
- All Collective Impact goals and strategies often emerge over time -- and often take radical shifts.

30

## Comparing Two Evaluation Paradigms

TRADITIONAL EVALUATION		COMPLEXITY-BASED/DEVELOPMENTAL EVALUATION
Renders definitive judgments of success or failure	▶	Provides feedback, generates learning, supports/affirms change in direction
Measures success against pre-determined goals	▶	Develops new measures and monitoring mechanisms as goals emerge & evolve
Positions evaluator outside to assure independence & objectivity	▶	Positions evaluation as an internal function integrated into action & ongoing interpretive processes
Accountability to control and locate blame for failures	▶	Learns to respond to lack of control and stay in touch with what's unfolding to respond strategically
Designs the evaluation based on linear cause-effect logic models	▶	Designs the evaluation to capture system dynamics, interdependencies, and emergent interconnections

Developmental Evaluation: Using Complexity Concepts to Enhance Innovation & Use. Patton. 2008.

31

© 2012 FSG

31

## Challenge: Different Pieces



- Traditional evaluation tends to focus on a few, relatively simple, units of analysis.
- Most Collective Impact efforts have a large number of moving pieces and/or units of analysis.

32

### Simple Rule #1

Embrace a strategic learning approach to evaluation.

- Make informing strategy – not reporting to funders or testing policy experiments – the primary aim of evaluation activities.
- Emphasize ‘real-time’ feedback and robust sense-making to help social innovators make timely, data-based, decisions to develop and adapt their strategy.
- Start with a simple and ‘roughly right’ evaluation design and measures and be prepared to adapt them to co-evolve with the emerging strategy.

33

### Simple Rule #2

Be clear about the unit of analysis in the assessment.

#### Example Evaluation Domains

<b>Operations</b>	<ul style="list-style-type: none"> <li>• To what extent are we manifesting the five conditions of collective impact (e.g. mutually reinforcing activities)?</li> <li>• What is working well, for whom, in what context and why?</li> </ul>
<b>Activities</b>	<ul style="list-style-type: none"> <li>• What are the various interventions in our CI efforts?</li> <li>• What is working for who, in what context, and why?</li> </ul>
<b>Results</b>	<ul style="list-style-type: none"> <li>• What are the most significant results from our work?</li> <li>• To what extent are we addressing the ‘systems’ underlying complex issues?</li> <li>• What are the cumulative results of our work?</li> </ul>
<b>Theory of Change</b>	<ul style="list-style-type: none"> <li>• What are we learning about the nature of the complex issues we are trying to address and how to address them?</li> <li>• What are the implications for our expected outcomes and theory of change?</li> </ul>

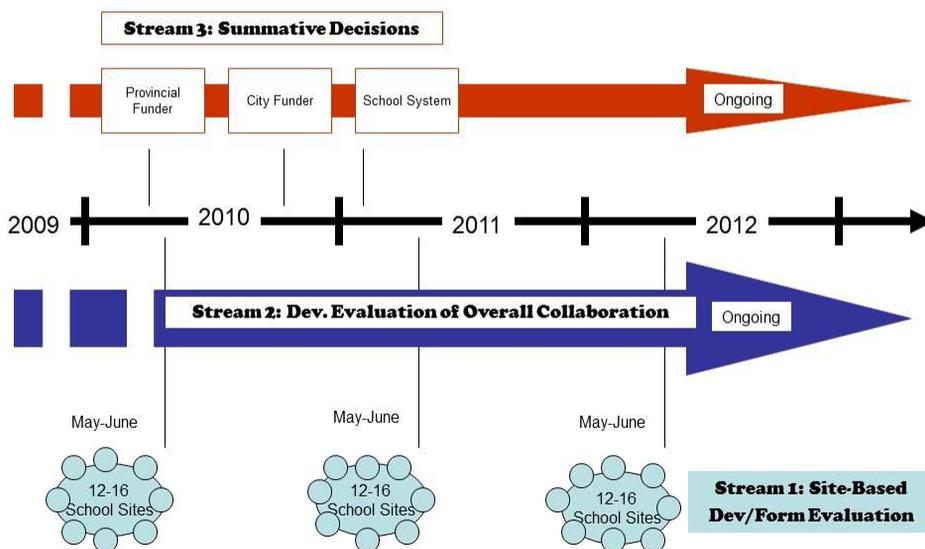
34

### Simple Rule #3 Employ Multiple Users and Multiple Designs

- Develop an evaluation scope of work to identify who needs what information, when, for what purpose, packaged in what way, and when.
- Settle on evaluation priorities based on that assessment – you can't evaluate it all.
- Design multiple – sometimes overlapping – evaluation processes for different users.

35

### Example: School-Agency Collaboration



36

### Simple Rule #4

Proceed with shared measurement but do so carefully.

Shared Measurement ...

... is critical but not essential to productive action,  
 ... can limit strategic thinking,  
 ... requires systems change,  
 ... is time consuming and expensive,  
 ... might sometimes get in the way of action.

The case for shared measurement is strong but proceed carefully.

37

## Challenge: Unanticipated Outcomes



- Traditional evaluation emphasizes tracking progress towards desired outcomes.
- All interventions into a complex system generate a splatter of effects – many of which are unanticipated.

38

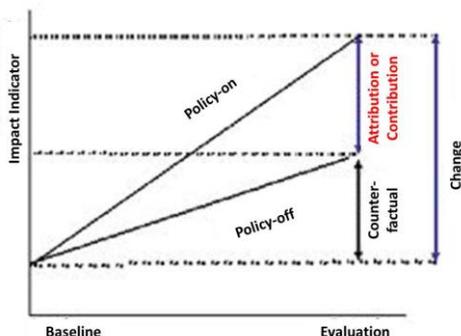
### Simple Rule #5

Seek to capture anticipated and unanticipated effects of your work.

- Use post-pre budgets in an addition to a pre-post budgets so people can “chase” emergent outcomes retrospectively.
- Employ participatory “wide net” methodologies to capture outcomes: e.g. outcome harvesting, most-significant change.
- Focus one part of the measurement on assessing “goal attainment” while the other surfaces and elaborates on “what has changed”?

39

## Challenge: Attribution



At

- Traditional evaluation seeks to establish a clear link between innovation activities and results.
- The activities and effects of interventions into a complex system are often only “one” factor contributing to observed changes.

40

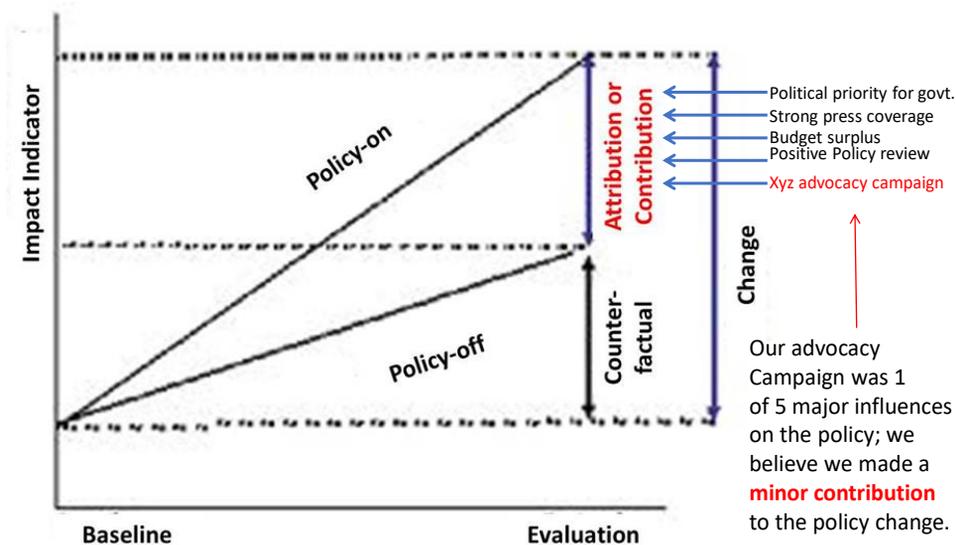
## Simple Rule #6

Seek to get a rough sense of contribution to observed changes rather than a definition account of attribution.

- Formally acknowledge the ‘attribution and contribution’ challenge.
- Use contribution methodology to identify all the other likely contributions to observed changes.
- Develop a rough weighting or rating of a group’s activities to observed changes.

41

## Example



42

**QUESTIONS?**

43

**THANK YOU**

44